

INCOME	2018-19	2019-20	FY19/20		FY19/20		2020-21
	APPROVED	BUDGET	Dollar Variance -	% Variance -	Dollar Variance -	% Variance -	FORECAST
	BUDGET	REQUEST	Approved Budget 18-19	Approved Budget 18-19	Approved Budget 18-19	Approved Budget 18-19	
Student Fees	\$9,376,313	\$11,564,085	\$ 2,187,773	23.333% a.	\$ 2,187,773	23.333% a.	\$11,923,929
A.S. Lease	\$113,724	\$113,724	-	0.000%	-	0.000%	\$113,724
Student Affairs Space	\$331,224	\$340,080	8,856	2.674%	8,856	2.674%	\$340,080
C.I.E.S. Lease	\$441,636	\$452,676	11,040	2.500%	11,040	2.500%	\$463,993
Aquatic Athletic Lease	\$0	\$116,580	116,580	0.000%	116,580	0.000%	\$116,580
Aquatic Pool Rentals	\$0	\$130,000	130,000	0.000%	130,000	0.000%	\$130,000
ATM Rentals	\$28,740	\$28,740	-	0.000%	-	0.000%	\$29,602
Spartan Shops Lease	\$489,466	\$489,466	-	0.000%	-	0.000%	\$504,150
S.U. Event Services	\$125,000	\$196,000	71,000	56.800% b.	71,000	56.800% b.	\$201,880
Audio/Visual-All Areas	\$18,500	\$18,500	-	0.000%	-	0.000%	\$19,055
Bowling Center	\$343,300	\$218,460	(124,840)	-36.365% c.	(124,840)	-36.365% c.	\$225,014
US Bank	\$25,056	\$25,056	-	0.000%	-	0.000%	\$25,056
EC ATM/Wireless	\$275,000	\$320,000	45,000	16.364%	45,000	16.364%	\$329,600
E.C. Arena	\$653,500	\$651,000	(2,500)	-0.383%	(2,500)	-0.383%	\$670,530
E.C. Box Office	\$30,225	\$30,200	(25)	-0.083%	(25)	-0.083%	\$31,106
Sport Club	\$75,000	\$65,000	(10,000)	-13.333%	(10,000)	-13.333%	\$66,950
Campus Rec Programs	\$54,185	\$84,008	29,823	55.039% d.	29,823	55.039% d.	\$86,528
SRAC Memberships	\$58,700	\$319,080	260,380	443.578% e.	260,380	443.578% e.	\$328,652
SRAC Aquatic	\$132,000	\$13,600	(118,400)	-89.697% f.	(118,400)	-89.697% f.	\$14,008
Reimb. Expenses	\$830,000	\$830,000	-	0.000%	-	0.000%	\$854,900
Misc. Income	\$15,000	\$15,000	-	0.000%	-	0.000%	\$15,450
Interest Income	\$275,000	\$275,000	-	0.000%	-	0.000%	\$283,250
Total Income	\$13,691,569	\$16,296,255	\$ 2,604,687	19.024%	\$ 2,604,687	19.024%	\$16,774,038
EXPENSES							
Salaries/Wages/Benefits	\$6,995,582	\$8,317,132	(1,321,550)	18.891%	(1,321,550)	18.891%	\$ 8,566,646
Reimb. Expenses	830,000	830,000	-	0.000%	-	0.000%	\$ 830,000
Depreciation	750,700	\$750,700	-	0.000%	-	0.000%	\$ 788,235
OPEB Oblig. for GASB 45	243,796	\$243,793	3	-0.001%	3	-0.001%	\$ 249,888
All Other Operating Exp.	4,871,491	6,154,631	(1,283,140)	26.340%	(1,283,140)	26.340%	\$ 6,339,270
Total Expenses	\$13,691,569	\$16,296,255	\$ (2,604,687)	19.024%	\$ (2,604,687)	19.024%	\$16,774,038
Operating Gain/Loss	\$ -	\$ -	\$ -	-	\$ -	-	\$ -

a. Increase in Student fees are contributed to overall increase in operations due mainly to opening and operating expenses for SRAC.
b. Increase in Event Services is due to increased projections in rentals for facility conference rooms and Bid cost recovery.
c. Decrease in Bowling Center revenues is due to an over-estimate of income for FY18-19 contributed to no historical data for comparison.
d. Increase in Campus Rec Programs is due to anticipated increases in revenue for outdoor activities (climbing wall) and intramural sport fees.
e. Increase in SRAC memberships is due to more informative data provided which in-turned enable more reasonable projections than prior years.
f. Decrease in SRAC Aquatic has no overall net impact due to it being a reallocated to two categories above: Aquatic Athletic Lease and Aquatic Pool Rentals.